

Milspec News

Quarterly Newsletter

Precision Innovation Reliability

SUMMER 2009

Welcome to Milspec's new quarterly newsletter

Dear Valued Client,

With Milspec's new quarterly newsletter we aim to keep you in touch with our latest projects, exciting partnerships and cutting edge developments. You are, no doubt, already aware of some of the niche precision engineering and design work we do for our many commercial, industrial and military clients around the world. However, the full scope of what we do may surprise you.

Milspec is committed to innovation and performance excellence. Thanks to more than seven years' hard work we're now international market leaders across a broad range of industries and we're committed to helping you develop and launch your new ideas on to the world stage.

Here are some of our latest projects.
We look forward to hearing about yours.

BREAKING THE BOUNDARIES WITH OUR NEW ALTERNATORS



We're very proud of the performance of our 300-amp alternator which enjoys a range of applications from military to heavy industrial. It's one of the smallest units available in the world today and was completely developed at Milspec. Currently, it's utilised in the Australian Defence Force's Bushmaster tanks and by the British Defence Force in their armoured MXT vehicles.

As part of this product's ongoing success, Milspec recently won a large contract to supply global transport corporation, Navistar, and we're presently in discussions with the mining and marine industries to investigate applications there.

OUR KEY MONITOR SYSTEM ACHIEVES SUCCESS IN USA AND SOUTH EAST ASIA

Key monitor systems have completely revolutionised the way business thinks about key security. These systems provide complete electronic control and management of keys and are now an integral part of progressive security systems worldwide.

Our Key Monitor System, with its unique and superior software, is enjoying enormous success in the US and South East Asia where we have an exclusive manufacturing and distribution agreement through locally owned Key Monitor Systems and US based company, KEYper Systems.



Milspec Managing Director David Cooper was in the US last month to launch this product to the world at the American Society for Industrial Security's Expo in Los Angeles. The Expo is the security industry's most influential annual gathering and David, in partnership with Steve Burton, of Key Monitor Systems, was thrilled with how well the product was received. For more information on the Expo visit www.asisonline.org

Locally, the Key Monitor System is being used in gaming venues and being trialled at the maximum security gaol, Barwon Prison. It is also on trial at the Adelaide Showgrounds and has myriad applications across all industries.

For more information on how Key Monitor System works visit:
[www.milspec-mfg.com.au/Products/Key% 2BMonitors.html](http://www.milspec-mfg.com.au/Products/Key%20Monitors.html)

LIVE FIRE TARGET SYSTEM GOES GLOBAL



Milspec has been manufacturing a live fire target system for Polytronic International AG for almost seven years which is marketed to the defence industry worldwide.

Developed in Albury, NSW, by Lindsay Knight, the system has recently been sold into Singapore and is used, in its many variations, on every military base in Australia. It has also been exported to more than 80 countries worldwide.

COMPETITIVE MANUFACTURING INITIATIVE CERTIFICATE IV IN SIGHT

As a niche company competing at the cutting edge of electronics and design, training is very important to us and we are not afraid to invest. During the past 18 months, our 60 staff have been working towards achieving their CMI Certificate IV which promotes workplace efficiency and world's best practice manufacturing processes. We are proud to say our first group will graduate next month and all staff will have completed the course during the next two years.



The CMI Certificate IV is based on the implementation of LEAN principles, teaching staff to eliminate waste, analyse the way they work and to focus on boosting productivity and efficiency. Milspec invested \$250,000 and eight hours per employee per month but already this investment has paid significant dividends. In a short time productivity has increased 30 per cent, with no extra staff, and we've been able to pass those efficiencies on to our customers.



STRATEGIC SUPPLIER TO DEFENCE INDUSTRIES

Milspec is proud of its international accreditation under the Defence Recognised Supplier Scheme.

This means our Australian-owned company is recognised as a strategic supplier to the defence industry, focusing particularly on our work with the NULKA Decoy System and our relationship with BAE Systems Australia.



Milspec
MANUFACTURING

For more information on Milspec and how we can help you please contact us on

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www.milspec-manufacturing.com



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